

Encon Holds After Hours, Hands-On Workshop on DoorKing Tracker Expansion Boards

On Tuesday August 18th, Encon Electronics held an intimate, after work hours DoorKing Tracker Technical Seminar. While most seminars are traditionally "lecture" based, the purpose of this seminar was to give attendees an almost completely "hands-on" training opportunity.

By limiting the class size to only four participants (Cristi from Automatic Gate Installation, Mike from Advanced Automatic Gates, and Mark & David of Bay Cities Automatic Gate), Encon was able to focus extensive training on the DoorKing Tracker Expansion board. Encon's training director, Tim Nordstrom, and sales director, Joe Weber, conducted the three hour training workshop. DoorKing's regional sales manager, Lamar Jackson, also participated.

After a brief product and application description, each student was asked to wire two tracker boards to a wiegand device and then to an electric door strike or maglock. They had to properly address their tracker boards before system communication could be established. Each student then worked on interconnecting their two tracker boards to one other and then interconnecting them to each other's tracker boards. Finally, attendees wired all the trackers back to a DoorKing 1835 Telephone Entry system. For additional training, they programmed a few cards and transmitters and completed the tracker board install with some hands-on trouble shooting.

According to Nordstrom, "This seminar allowed each student to personally wire and program all devices, while experiencing and solving real life problems in a controlled, relaxed atmosphere".

Encon provides the highest quality of training services and this new program is another example of their dedication to training dealers in the industry. Internally coined "Pizza Nights", "these hands-on seminars provide installers practical exposure to advanced products and the intricate technical knowledge to confidently promote, quote and sell access control systems," Nordstrom added.

Encon Electronics plans to hosts additional Pizza Nights as needed or requested. Contact Encon at 800 782-5598 if you are interested in participating.