



INSIDER

Encon

OCTOBER 2010

SCARY GOOD DEALS

ENCON ULTIMATE DEALS

Encon is offering AMAZING DEALS on some of our most popular products.

SEPTEMBER 30, 2010 - ONE DAY ONLY!

Save \$175 OFF the RSL and RSW operators and \$125 OFF the LA412 actuator. Orders must be placed on Sept 30th to receive discount. No other discounts apply. Offered limited to stock on hand.

OCTOBER 20 - OCTOBER 29, 2010

5% OFF the entire All-O-Matic operator line. Offer applies to stock and non-stock items. No other discounts apply. Orders must be placed on or before October 29th.



ALL-O-MATIC
RENO A&E
SEMINAR
OCTOBER 20, 2010
9:00 AM - 4:00 PM

See back for registration form
or call Encon at 800-782-5598



Encon's Renaissance Man **ANDRES SANCHEZ**

In 2005 Andres found himself splitting time between two jobs while yearning for something more substantial and stable.

While working in the Union City office of the San Francisco Chronicle and the fiber optic networking department of Apple computer in Cupertino, CA he saw an ad for a warehouse position at Encon.

From his initial interview Andres was attracted to Encon's friendly atmosphere. "There was laughing and everyone seemed like they were having a good time."

After accepting the position, he learned first-hand the benefits of working in this type of environment and we learned what a good-natured and hardworking person Andres is.

While his primary responsibilities include shipping and receiving Andres feels that building a good customer relationship is the most important part of his job. He makes it a point to introduce himself to our customers and knows many of our "will call" dealers on a first name basis. Andres is also responsible for ordering supplies for the warehouse such as boxes, packing materials, etc.

new product: V-Track

Encon now offers V-Track from Chamberlain LiftMaster. V-Track compliments slide gate applications and is designed exclusively for use with the 4" and 6" Elite Power Wheels.



CALL ENCON TO ORDER THE ALL NEW V-TRACK TODAY!

Andres continued working at the Chronicle while maintaining a full time schedule at Encon. Within two years, his diligence allowed him the ability to purchase a home in the same city where he was born and raised - San Jose, CA. Andres says gratefully *"Thanks to Betty and Encon for giving me the opportunity to become a home owner."*

Like most home owners Andres spends the majority of his "free time" working on his house. The kitchen **remodel is one** of the highlights consisting of newly installed granite counter tops and recessed lighting throughout the house.

Andres also spends time rebuilding his beloved 1965 Super Sport Impala. His goal is to fully restore the **Impala** using only original parts, including replicating the paint color and interior work. Unfortunately these **priorities take** away from his other passions, Art and Music. Andres enjoys painting, drawing and owns a digital 16 **track** recording home studio. His instruments include a Triton Keyboard workstation (which runs through an **Apple** laptop), a Fender Jazz Bass, BOSS and Alesis brand drum machines.

Almost a prerequisite to living in San Jose, Andres has become a huge Sharks hockey team fanatic. He also supports the Oakland Raiders and A's and has been involved in boxing and wrestling. Andres has been married for 10 years to his wife Celena. They have a son Andrew age 9. He relishes his role as a family man, barbecuing, travelling and enjoying the wealth of the San Francisco Bay Area.

