

ENCON INSIDER

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FenceTech'11 proves to be an exciting event for Encon Electronics



Encon was highly visible throughout this year's AFA FenceTech. Most notably we were featured on the cover of the Exhibitor Pocket Guide. Training Director Tim Nordstrom conducted a seminar on UL325 and ASTM 2200 regulations to over 50 attendees while Joe Weber provided a presentation on solar installations at the Access Control Demo Booth.

The event was a great opportunity to visit with existing customers and introduce ourselves to new companies. We also raffled off six \$50 gaming chips throughout the show. Congratulations to all the winners!

Encon News



Danielle Ramirez is on maternity leave beginning March 2011. Brianna Sieraroski will be covering phones for the Order Entry department during her absence.



Veteran technical representative Daniel Forte will be leaving Encon Electronics on March 11, 2011. He has served Encon well for over 8 years and he will be greatly missed in the sales department. We sincerely thank Daniel for his service and wish him all the best in his future endeavors.

Encon Electronics will host vehicle identification manufacturer, Sirit for two seminars on April 14, 2011. The afternoon session begins at 1:30PM and the evening session at 5:30PM. Both classes will cover the same material and will last between 2-3 hours. To register, please complete the form on the back or visit www.enconelectronics.com.



Encon now offers SHUT IT! hinges and wheels at a SUPER low price. These everyday low prices are 20-45% OFF original dealer prices. See enclosed flyer or call Encon for details.



Manufacturer News: Price Increases

March 1, 2011 DoorKing Access Solutions will implement a slight price increase. Not all DoorKing products will be affected. Please ask an Encon sales representative for more information.



May 1, 2011 HySecurity will implement a price increase on some products. The HySecurity SlideDriver and StrongArm operators will undergo a 2% dealer price increase. Some accessories and parts will also be affected.



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