

VIKING SEMINAR

Wednesday, July 28
9AM - 4PM

Encon Training Facility
Hayward, CA

REGISTER TODAY!



Encon's General Manager
TIES THE KNOT



Saturday June 19, Jeff Harris and his gorgeous bride Janeen were married in a beautiful ceremony surrounded by friends and family. The beach-themed event was a perfect way to celebrate the union of this great couple. The Encon family is so excited for the newlyweds.

Congratulations!!!

MILESTONE: 25 YEARS

On June 7, Encon honored one our most dedicated and loyal employees - Lawrence Bourke. After serving Encon for 25 years, we acknowledged this memorable milestone with a surprise celebration of cake and gifts.

Wife, Kim, and newborn son Quinn also attended the event. Lawrence was genuinely surprised and extremely grateful for the recognition and we are grateful for his continuous hard work and devotion to Encon. We look forward to 25 more years!



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Happy 25th Anniversary Lawrence!



JEFFREY HARRIS II

Since his dad began working at Encon 15 years ago, Jeffrey has always been an unofficial laborer and a welcomed part of the Encon family. Although entering a situation as the son of an employee can be challenging (especially when he's the General Manager!), Jeffrey has established a unique, valuable presence at Encon in just a short amount of time.

Back in 1998, Jeffrey had his first taste of Encon employment working in the warehouse and making catalogs while attending high school. He finally joined Encon as a full time employee in March of 2005.

His prior Encon experience would pay off as Jeffrey worked in the warehouse for only 4 months before being asked to make the move into sales. After completing several months of sales training, Jeffrey easily transitioned to the Technical Team in March, 2006.

"Initially, tech training was more of a sink or swim situation. They handed me some manuals, shook my hand and transferred me some tech calls. I think the goal was to see how much I knew and how well I could handle the pressure on the phones." Fortunately, Jeffrey passed this initiation process with flying colors. After receiving formal training from longtime Encon techs and attending several manufacturer seminars, he has been swimming the Encon waters with ease, tackling technical and sales calls like a veteran.

Jeffrey is also a valuable part of Encon's new website support. His technical and Internet savvy is ideal for this project. He is able to determine our customers' needs and recommends new features for the site. The website continues to be a work in a progress and with Jeffrey's help, we are moving in the right direction.

Jeffrey is blessed or cursed with a highly competitive spirit. "Put a sport in front of me that has any sort of dangerous aspect to it and I'll be interested in it."

Once a heavily recruited pole vaulter, Jeffrey now hits the track with his 2006 Honda CBR 600RR motorcycle to get his adrenaline fix. He has been on several local tracks including Thunderhill Raceway Park, Laguna Seca Raceway and Infineon Raceway, with the intent of pushing it to its limits.

"Something about driving into a turn at 120mph and scraping my knee across the pavement relaxes me."

Infineon Raceway is by far the most technical track and his favorite due to the difficulty. Unfortunately Jeffrey suffered a major setback during the American Federation of Motorcyclists (AFM) when he took a near fatal crash during the pole position trials at Infineon. "I managed to post the best lap times of the day for my class, but hit the track on worn tires."

Jeffrey remains determined to make his racing debut in the AFM and continues to pursue a professional status. "I believe the greatest teacher and motivator for any athlete is failure. The trick is to not let the failure take over... if I could afford it I would crash more often." He recently purchased a Nissan 370z and has started to entertain the idea of racing in the Sports Car Club of America. Jeffrey also plans to try skydiving and begin work towards a scuba diving certification in August.

ENCON REALLY STRIVES TO BE THE BEST AT EVERYTHING WE DO. IT'S APPARENT FROM THE MOMENT YOU WALK IN THE DOOR. WHETHER YOU WORK DIRECTLY WITH US OR NOT, OUR STELLAR REPUTATION IS KNOWN THROUGHOUT THE INDUSTRY. I CAN PRIDE MYSELF ON THE FACT THAT I WORK AMONG SOME OF THE BEST IN THE INDUSTRY.

Prankster
Daredevil
"Junior"
Speed Racer

JH2

- Jeffrey Harris II