



## NASA Requires its Gate Automation to be Lean, Mean and "Green"



When NASA/Ames Research Center in Moffett Field California needed solutions for their automatic gate system, they turned to Viking Access Systems and leading distributor Encon Electronics for their system design. IAP WS (World Services), a green facilities maintenance company, was in charge of designing a solution to secure the Moffett Field airstrip for George Reyes/Curran Cole of NASA Protective Services. The overall implementation was executed by several Encon dealers including Automatic Gate Installations of Campbell, Calif., S&L Fence of Sunnyvale, Calif., and Systems Electric of Mountain View, Calif.



Look for full Encon article featured on cover of World Fence News, Feb. 2011 or visit [www.EnconElectronics.com](http://www.EnconElectronics.com)

## AFA FENCE TECH '11

The 49th Annual AFA Convention & Trade Exhibition  
WITH DECKTECH '11



**AFA  
Booth  
2442**

## Look for Encon Everywhere at this Year's AFA Show

If you are attending FenceTech'11, please stop by and visit us at Encon Booth #2442. It's a great opportunity to meet our technicians face to face and to learn first-hand about new products. As an event sponsor, Encon will be featured on the Exhibitor Pocket Guide. In addition, Training Director, Tim Nordstrom, will present an AFA seminar on UL325 and ASTM 2200 on Wednesday, Feb. 9th from 8:00 - 9:15 AM. Last but not least, catch Sales Director Joe Weber at the official Access Control Demonstration Booth for a training session on solar installations. For details, call Encon 800-782-5598.

**AFA FENCE TECH 2011: FEB 8-10**  
Mandalay Bay Convention Center  
Las Vegas, Nevada  
Encon Booth 2442

## New AD CAMPAIGN

Encon is featuring each of our technical sales representatives in several leading publication advertisements. Joe Weber kicked off the new ad concept and will also be highlighted in the AFA FenceTech Exhibitor Guide. Look for veteran employee and Spanish Speaking tech Justin Kilby next. He will be featured in the February edition of World Fence News and Spring issues of FencePost, Fabricator and International Door and Operator.



## UPCOMING ENCON SEMINAR



April 14, 2011  
(Afternoon and evening training offered)  
Encon Training Facility

Watch your mail or visit our website at [www.EnconElectronics.com](http://www.EnconElectronics.com) for registration info.



800.782.5598  
[www.EnconElectronics.com](http://www.EnconElectronics.com)  
[Info@EnconElectronics.com](mailto:Info@EnconElectronics.com)

## President's Day: Feb. 21

For your convenience, Encon will be open the entire holiday with limited staff on hand to assist you.