

Wholesale Supplier Expands Inventory

Leading access control supplier Encon Electronics recently expanded its extensive inventory. Encon now stocks the Linear Pro Access E3 multi-door telephone entry and access control product. This new phone embraces a new design, modern technology and is “unlike any other Linear phone currently on the market,” said Encon VP of sales and operations Jeff Harris.

Encon also added LiftMaster’s CAPXL. This telephone entry unit is ideal for applications in gated communities or mid and high-rise buildings. Stand out features include: a color touch display with high-definition interface, easy “plug and play” setup, and Smart Access capability.

To launch this new telephone entry product, Encon hosted a technical seminar on Nov. 17th led by LiftMaster’s training academy veteran, Bill McCoy. According to Harris, “We wanted to introduce and educate our dealers about this product. As a customer-focused distributor, our goal is to make sure our dealers know about and know how to use the latest technology on the market.”

Another new stock item for Encon is the Diablo Controls DSP-13 Tri-Axis detection (TRIADTM) system. The DSP-13 is designed to be an accurate, reliable, and easy to install detection system. It offers a vehicle detection zone from 2'x3' to 9'x15' and superior noise tolerance. “What makes this system unique is that it requires no loop. A saw cut and 1” core is all you need for the installation,” Harris pointed out.

Encon also announced the addition of DoorKing’s 6005 swing gate operator. This new model replaces the previous 6002 actuator arm. The 6005 can accommodate a maximum gate length of 13 feet and maximum gate weight of 500 lbs.

In addition, Encon now offers Seco-Larm photo eyes, beacons, timers and more. “Seco-Larm accessories will be standard stock items for us going forward, and we are excited to offer our customers such a variety of accessory products.”

“As a wholesale distributor, we have the advantage of offering options. Growing our inventory and taking on new manufacturers gives our dealers even more products to choose from,” Harris said.

Visit www.EnconEnelectronics.com , email Orders@EnconElectronics.com or call (800) 782-5598 for information on these new products or any of the thousands of products Encon currently stocks and distributes to dealers nationwide. Now serving the San Francisco Bay and Sacramento Valley areas.